

PRESENTATION OF INCOME FOR NINE MONTHS 2023

Bergisch Gladbach, November 14, 2023

AGENDA



- 1 MAJOR EVENTS 9M 2023
- 2 INDUS' DNA
- **3 PARKOUR UPDATE**
- 4 INDUS IN FIGURES 9M 2023
- 5 OUTLOOK
- **6 SHAREHOLDER STRUCTURE**
- 7 APPENDIX

SIGNIFICANT DEVELOPMENTS 9M 2023

[INDUS]

GOOD DEVELOPMENT DESPITE THE MUTED ECONOMIC ENVIRONMENT

- Overall economic development remains negative in the third quarter
- Despite poor overall economic conditions
 INDUS sales growth of 1.4% (thereof 0.6% organic)
- Stable EBIT margin before impairment losses of 9.9% (previous year: 10.2%)
- Impairment losses of EUR 17.6 million (previous year: EUR 39.8 million); due to further increases in the cost of capital and lower forecasts in individual cases
- Strong increase in income per share (from continuing operations) to EUR 2.63 (previous year: EUR 2.08)
- Deconsolidation of SCHÄFER and SELZER (discontinued operations) completed in Q3 2023
- Free cash flow currently above target for 2023
- Lively M&A pipeline, especially for defined future topics
- Slightly adjusted forecast for 2023 within the segments



AGENDA



- 1 MAJOR EVENTS 9M 2023
- 2 INDUS' DNA
- **3 PARKOUR UPDATE**
- 4 INDUS IN FIGURES 9M 2023
- 5 OUTLOOK
- **6 SHAREHOLDER STRUCTURE**
- 7 APPENDIX

THE INDUS CORE THE HOME OF TECHNOLOGY-ORIENTED INDUSTRIAL SMES

[INDUS]

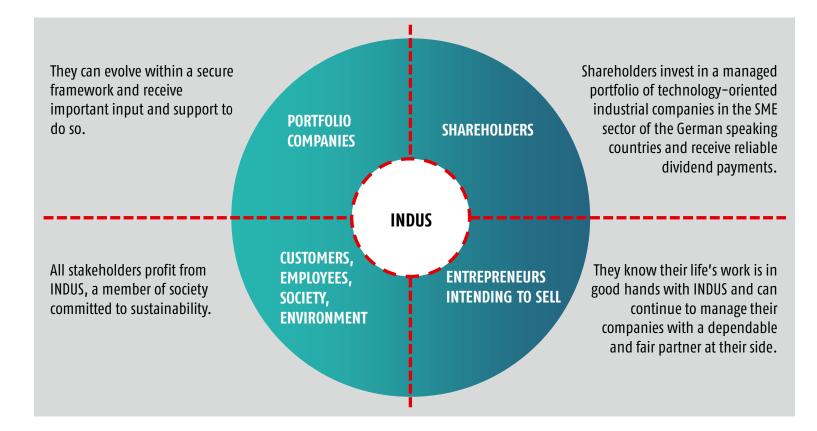
- We are the first choice for family-run businesses when it comes to preserving their life's work in the industrial SME sector
- We promise the companies in our portfolio and those who join us that we will help them to grow as technology and niche specialists
- We will expand their sphere of action and strengthen their networks
- We will support internationalization activities wherever it makes sense to do so
- Buy, hold & develop remains the core of how INDUS creates value

WE ARE **SHAPING THE** FUTURE WITH SMES

INDUS – SUSTAINABLE FOR STAKEHOLDERS

[INDUS]

OUR PROMISES TO OUR STAKEHOLDERS



#3 SUSTA[IN] SUSTAINABILITY – COMMITMENT IN A WIDE RANGE OF AREAS

[INDUS]



ASS YOUNG RESEARCHERS

Since 2016, every October 3 at ASS in Overath is a family open day. "Türen auf mit der Maus" is an event where children can take a look at the automation specialist's production.



to the magazine

AURORA WASTEWATER REDUCED

The switch from leak tests in water basins to a dry test using helium has led to 6,000 liters of wastewater being saved each month.



ELTHERM EWALD

Eltherm is committed to the adapted reforestation with deciduous trees of spruce forests affected by the bark beetle in Burbach.



HAUFF-TECHNIK CIRCULAR ECONOMY

Injection molding results in unavoidable plastic remains that in the past were disposed of. In an ongoing project, HAUFF-Technik is collecting this material and turning it into granulate.



ISS ESG RATING ENSURES FAVORABLE FINANCING CONDITIONS

[INDUS]

Corporate ESG Performance

Prime

ISS ESG

- Top position in the ISS ESG rating for the <u>eighth time in a row</u>
- INDUS received a "C+" rating in "Corporate ESG Performance" and hence also "Prime" status
- Top position in the international peer group of "Financials / Multi-Sector Holdings"
- Prerequisite for ESG-linked (re)financing

"PRIME" STATUS IN ISS ESG RATING

AGENDA

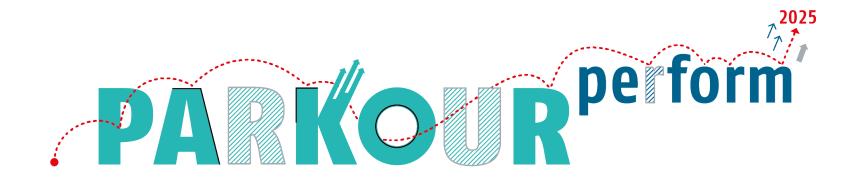
- 1 MAJOR EVENTS 9M 2023
- 2 INDUS' DNA
- **3 PARKOUR UPDATE**
- 4 INDUS IN FIGURES 9M 2023
- 5 OUTLOOK
- **6 SHAREHOLDER STRUCTURE**
- 7 APPENDIX

[INDUS]

PARKOUR BECOMES PARKOUR perform



FOCUS ON 2025 TARGET ACHIEVEMENT





OVERVIEW LOOKING TOWARDS 2025: WE HAVE SHARPENED OUR STRATEGY

WE ...

- ... act as a value-oriented portfolio company with a clear technological focus
- ... have therefore focussed our group on three core segments with a strong future
- ... free up valuable resources and management capacities for development
- ... Focus closely on future fields relevant to our industrial areas in our acquisitions and in the development of our portfolio companies
- ... become more closely involved with our portfolio companies through our management and support their growth with our focus on revenue and value
- ... expand our key management variables
- ... remain the specialist for SME succession planning



INDUS

PARKOUR PERFORM - OVERVIEW

THREE OVERARCHING GOALS

[INDUS]

MORE FOCUS ON FUTURE FIELDS

Megatrends

- Aligning segments with relevant future fields
- Sharpening the focus on future topics, also through acquisitions
- Strengthening the focus on sustainability

A CLEARLY STRUCTURED PORTFOLIO

Focus

- Three segments :
 Engineering, Infrastructure and Materials
- Focussed on technologyoriented industrial SMEs

INTENSIVE SUPPORT FOR THE PORTFOLIO COMPANIES

Segment management

- Segments managed by members of the Board of Management
- Closer management and support in achieving the Group's revenue and value expectations
- Value-focused management

THE "INDUS OPERATING SYSTEM" CONSISTENT FURTHER DEVELOPMENT OF THE PORTFOLIO

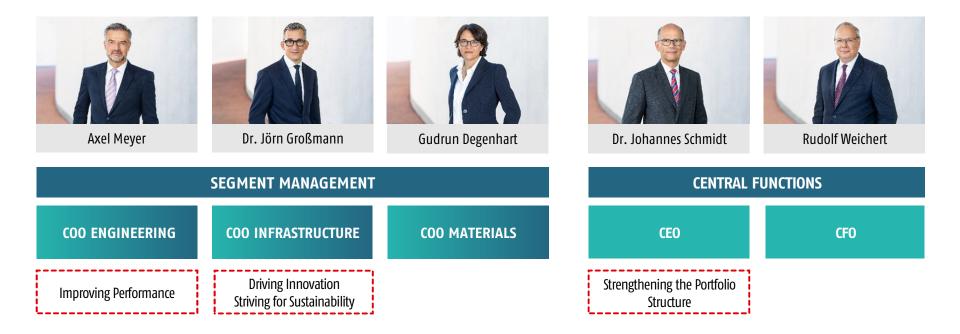
[INDUS]



NEW SEGMENT MANAGEMENT AT A GLANCE

[INDUS]

FIFTH MEMBER OF THE BOARD OF MANAGEMENT SINCE OCTOBER 2023



SEGMENT MANAGEMENT

GOALS FOR 2023

Main objectives and tasks for segment management in 2023

- Complete adjustment to new segment management principles and main KPIs (including new key figure "free cash flow")
- Implementing changes in the budgeting process and a stronger top-down approach in the allocation of resources
- More intensive dialogue with the management of portfolio companies to underline the focus on profitable growth and economic development
- Promote cluster-related networking within the segment (between portfolio companies) and with market participants and external experts
- Segment-based M&A strategy with a clear focus on future topics and more active market work
- Increased inorganic growth through acquisitions of new portfolio companies and/or suitable add-on acquisitions











- 1 MAJOR EVENTS 9M 2023
- 2 INDUS' DNA
- **3 PARKOUR UPDATE**
- 4 INDUS IN FIGURES 9M 2023
- 5 OUTLOOK
- **6 SHAREHOLDER STRUCTURE**
- 7 APPENDIX

SALES*

(in EUR million) (in EUR million) (in %) (in EUR million) +19.5% >100% +1.4% 116.9 106.1 97.8 1,345.1 1,363.8 +1.3pp 22.2 8.6 7.3 9M 2023 9M 2022 9M 2022 9M 2023 9M 2022 9M 2023 9M 2022 9M 2023

EBIT MARGIN*

INDUS IN FIGURES KEY FIGURES 9M 2023

EBIT*

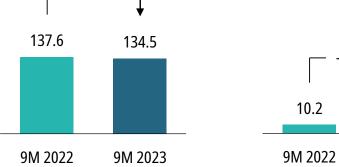


FREE CASH FLOW*

KEY FIGURES 9M 2023 EBIT* before impairment (in EUR million) EBIT MARGIN* before impairment (in %)

-2.3%

EBIT BEFORE IMPAIRMENT

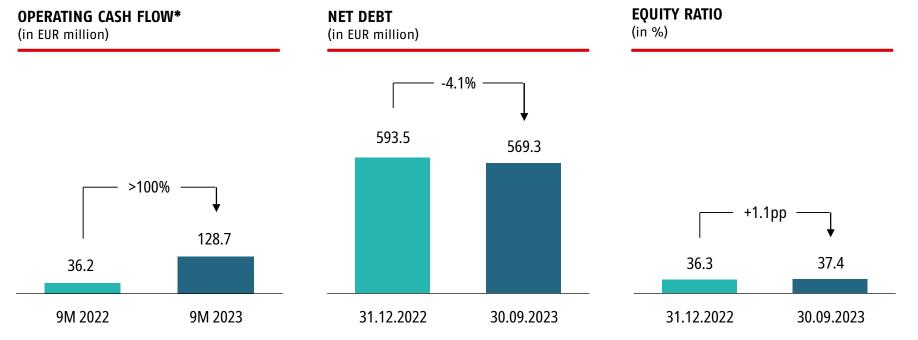


-0.3pp

9.9

9M 2023





INDUS IN FIGURES

KEY FIGURES 9M 2023

* from continuing operations

INDUS

OVERVIEW 9M 2023 **GOOD DEVELOPMENT IN A DIFFICULT ENVIRONMENT**

- Sales growth 1.4%, of which: organic 0.6% and inorganic 0.8%
- In the INFRASTRUCTURE segment, the strong slowdown in construction activity is clearly noticeable, but development for the end of the year expected to be stable.

- Improved earnings situation in the ENGINEERING segment, in particular due to catch-up effects in the area of measurement and control technology.
- Continously stable development in the MATERIALS segment despite falling sales prices and slightly declining sales volumes.
- Strong operating cash flow due to successful working capital management.
- Free cash flow already above 2023 target

KEY FIGURES: INCOME (in EUR million)	9M 2023	9M 2022	Δ in %
Turnover	1,363.8	1,345.1	1.4
EBITDA	200.6	200.1	0.2
EBIT before impairment losses	134.5	137.6	2.2
EBIT margin (in %) before impairments	9.9	10.2	-0.3 pp
Impairment losses	-17.6	-39.8	55.8
EBIT	116.9	97.8	19.5
EBIT margin (in %)	8.6	7.3	1.3 рр
EBT	103.2	82.8	24.6
Earnings after taxes	43.4	-29.9	>100
KEY FIGURES: CASH FLOW			
Operating cash flow	128.7	36.2	>100
Cash flow from operating activities	114.3	22.2	>100
Cash flow from investing activities	-31.5	-72.8	56.7
Cash flow from financing activities	-41.2	101.4	< -100
Free cash flow	106.1	22.2	>100
KEY FIGURES: BALANCE SHEET	30 Sep 2023	31 Dec. 2022	Δ in %
Balance sheet total	1,887.6	1,889.9	-0.1
Equity capital	706.5	685.2	3.1
Equity ratio (in %)	37.4	36.3	1.1 рр
Net debt	569.3	593.5	-4.1
Cash and cash equivalents at the end of the period	150.7	131.0	15.0

DEVELOPMENT OF FREE CASH FLOW

FREE CASH FLOW ALREADY ABOVE FULL-YEAR TARGET AFTER NINE MONTHS

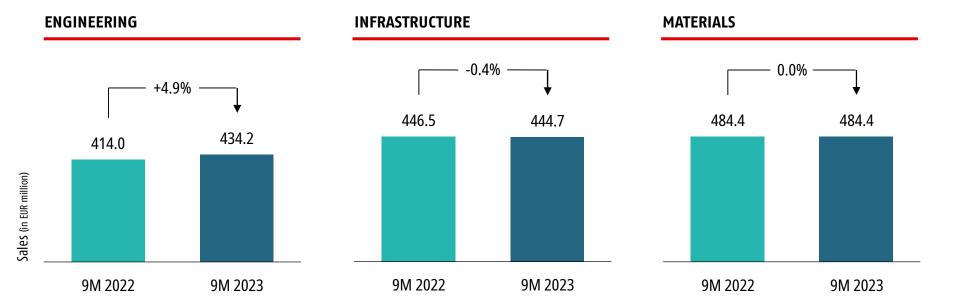
in EUR million	9M 2023	9M 2022
Operating cash flow from continuing operations	128.7	36.2
- Cash flow from investing activities from continuing operations	-31.5	-72.8
+ Cash outflow for investments for shares in fully consolidated companies	8.9	58.8
Free cash flow	106.1	22.2

- Introduction of free cash flow as an additional management variable improves transparency regarding the funds freely available to the Group
- Free cash flow creates the flexibility to:
 - acquire high-margin companies that align with the future fields of our new segments,
 - > make dividend payments,
 - > pay interest and reduce net debt.

[INDUS]

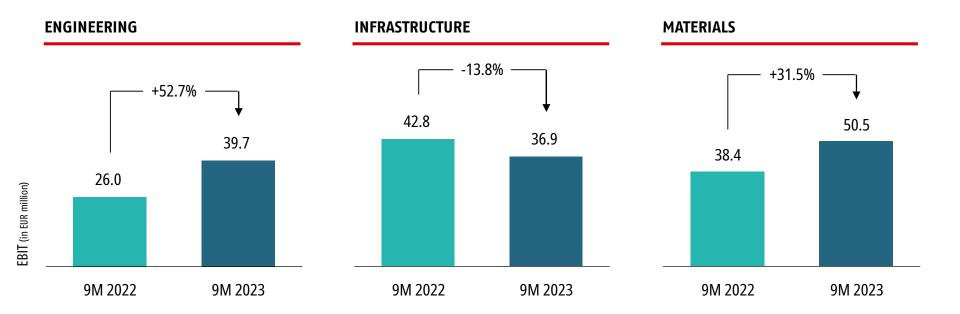
SALES PER SEGMENT 9M 2023 INCREASE IN SALES IN THE ENGINEERING SEGMENT





EBIT PER SEGMENT 9M 2023



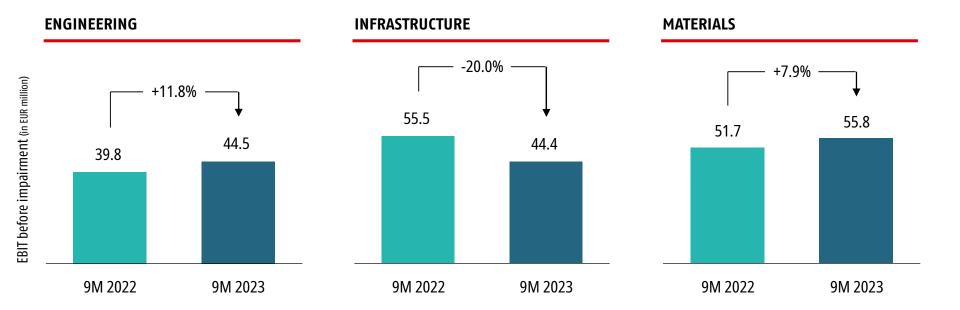


INDUS

EBIT BEFORE IMPAIRMENT PER SEGMENT 9M 2023







24

ENGINEERING AT A GLANCE

[INDUS]



MEGATRENDS

- Digitalization
- Sustainability

FUTURE TOPICS

- Automation and robotics
- Sensors and measuring technology
- Energy technology
- Logistics



THE SEGMENT BUNDLES COMPANIES FROM ...

– Automation/robotics

- Sensors and measuring technology
- Specialized machinery/equipment construction (e.g., energy, food and packaging technology)



"With our unique expertise, we are able to take full advantage of the boost that digitalization is giving to the very heart of the industrial SME sector. And every company that becomes a part of INDUS benefits from this."

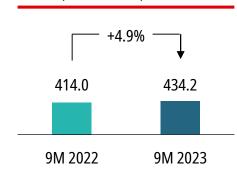
> Axel Meyer Member of the Board of Management



ENGINEERING

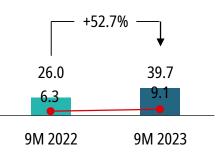
EBIT MARGIN SIGNIFICANTLY IMPROVED

- Organic sales growth of 3.1% and inorganic sales growth of 1.8%
 through HEIBER + SCHRÖDER and HELD (acquisitions in 2022)
- Organic growth mainly due to revitalised business in the area of measurement and control technology and clean room systems
- EBIT margin within the forecast corridor of 9% to 11%
- Investments totalling EUR 7.2 million; exclusively investments in property, plant and equipment and intangible assets



SALES (in EUR million)

EBIT (in EUR million) and EBIT MARGIN (in %)

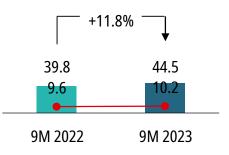


[INDUS]

INDUSTRY TREND

- Despite further big orders, incoming orders in September were significantly lower than in the previous year.
- High inflation and geopolitical upheaval are having a significant impact on the industry's end markets.

EBIT before impairment (in EUR million) and **EBIT MARGIN** before impairments (in %)



ENGINEERING OVERVIEW OF KEY FIGURES

[INDUS]

(in EUR million)	9M 2023	9M 2022	Δ in %
Sales with external third parties	434.2	414.0	4.9
EBITDA	68.3	62.7	8.9
Scheduled depreciation and amortisation	-23.8	-22.9	-3.9
EBIT before impairment	44.5	39.8	11.8
EBIT margin before impairments (in %)	10.2	9.6	0.6 pp
Impairment	-4.8	-13.8	65.2
EBIT	39.7	26.0	52.7
EBIT margin (in %)	9.1	6.3	2.8 pp
Investments	7.2	66.9	-89.2
Employees	2,832	2,755	2.8

FORECAST NOVEMBER 2023

Slight increase in sales (no change)

- Rising income (previously: strongly increasing income)
- EBIT margin: 9-11% (no change)

INFRASTRUCTURE AT A GLANCE

INDUS



MEGATRENDS

- Mobility and urbanization
- Digitalization
- Sustainability

FUTURE TOPICS

- Infrastructure networks
- Infrastructure buildings
- Energy efficiency

THE SEGMENT BUNDLES COMPANIES FROM ...

- Construction and building technology
- Telecommunications infrastructure
- Air-conditioning technology



"In an increasingly connected world, we need specialists who are open to development and able to create reliable connections. We want these specialists in our portfolio and we want to help them grow."

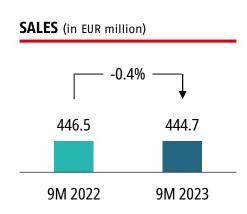
Member of the Board of Management



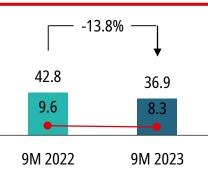
INFRASTRUCTURE

SALES REVENUE IN Q3 AGAIN UP SLIGHTLY ON THE PREVIOUS YEAR

- Organic sales decline of 1.1% and inorganic sales increase of 0.7% due to new acquisition QUICK
- Business of many portfolio companies dampened by calmer construction sector,
 well compensated by increased sales in the Infrastructure Networks and GreenTech segments
- Decline in EBIT due to muted business environment, but increase in EBIT margin before impairments to 12.6% in Q3
- Investments above the previous year's level, in particular due to the acquisition of QUICK



EBIT (in EUR million) and EBIT MARGIN (in %)

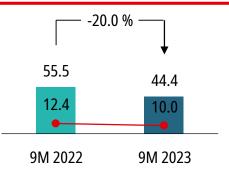


[INDUS]

INDUSTRY TREND

- Declining order book situation
- Further negative effects of higher material prices and increased interest rates, particularly in the residential construction sector
- Outlook for the rest of the year largely stable at the level achieved

EBIT before impairment (in EUR million) and **EBIT MARGIN** before impairments (in %)



INFRASTRUCTURE OVERVIEW OF KEY FIGURES

[INDUS]

(in EUR million)	9M 2023	9M 2022	Δ in %
Sales with external third parties	444.7	446.5	-0.4
EBITDA	63.5	73.6	-13.7
Scheduled depreciation and amortisation	-19.1	-18.1	-5.5
EBIT before impairment	44.4	55.5	-20.0
EBIT margin before impairments (in %)	10.0	12.4	-2.4 pp
Impairment	-7.5	-12.7	40.9
EBIT	36.9	42.8	-13.8
EBIT margin (in %)	8.3	9.6	-1.3 pp
Investments	26.8	10.2	>100
Employees	2,943	2,866	2.7

FORECAST NOVEMBER 2023

 Stable sales (previously: slight increase in sales)

- Consistent income (previously: strongly increasing income)
- EBIT margin: 8-10%(previously: 9-11%)

MATERIALS AT A GLANCE

[INDUS]



MEGATRENDS

- Sustainability
- Mobility and urbanization
- Demographics and health

FUTURE TOPICS

- Metals and metal processing
- Circular economy and waste management
- Agriculture and food industries

THE SEGMENT BUNDLES COMPANIES FROM ...

- Metal forming and processing
- Metal production (hard metals and abrasives)
- Medical consumables and aids



"New opportunities are opening up in many areas thanks to innovative materials. We support portfolio companies in this field. "

> Gudrun Degenhart Member of the Board of Management



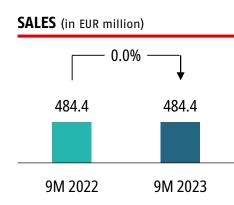
MATERIALS EBIT MARGIN BETTER THAN EXPECTED

- Stable sales development, offsetting the effects of higher prices compared to the same period of the previous year and an overall decline in volumes
- In the case of metal processing companies, falling sales prices and declining volumes were offset by falling material costs and strict cost management, improved income for the majority of companies in the medical consumables and supplies sector
- At EUR 11.3 million, investments were above the previous year's level, exclusively investments in property, plant and equipment and intangible assets

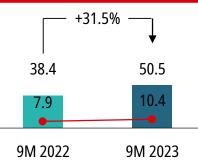
[INDUS]

INDUSTRY TREND

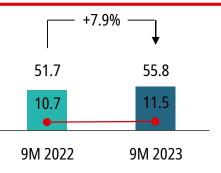
- Business climate index for the metal industry fell slightly in October
- Declining order backlog and sales
- Outlook for 2024 still declining







EBIT before impairment (in EUR million) and **EBIT MARGIN** before impairments (in %)



MATERIALS OVERVIEW OF KEY FIGURES

[INDUS]

(in EUR million)	9M 2023	9M 2022	Δ in %
Sales with external third parties	484.4	484.4	0.0
EBITDA	78.2	72.4	8.0
Scheduled depreciation and amortisation	-22.4	-20.7	-8.2
EBIT before impairment	55.8	51.7	7.9
EBIT margin before impairments (in %)	11.5	10.7	0.8 pp
Impairment	-5.3	-13.3	60.2
EBIT	50.5	38.4	31.5
EBIT margin (in %)	10.4	7.9	2.5 pp
Investments	11.3	10.1	11.9
Employees	3,122	3,148	-0.8

FORECAST NOVEMBER 2023

Stable sales
 (previously: slight increase in sales)

- Strong increase in income (previously: rising income)
- EBIT margin: 8-10%(previously: 7-9%)

AGENDA

- 1 MAJOR EVENTS 9M 2023
- 2 INDUS' DNA
- **3 PARKOUR UPDATE**
- 4 INDUS IN FIGURES 9M 2023
- 5 OUTLOOK
- **6 SHAREHOLDER STRUCTURE**
- 7 APPENDIX

[INDUS]

ECONOMIC ENVIRONMENT - OUTLOOK FOR 2023

DEVELOPMENT IN GERMANY STRONGLY DIFFERS FROM OTHER COUNTRIES

- Expected GDP development in 2023 remains negative
 - Weak foreign trade affects the German economy disproportionately in international comparison.
 - Consumer sentiment at a low level despite falling inflation.
 - The challenges posed by geopolitical conflicts have been further intensified by the Middle East war.
- According to early warning indicators, however, the downward trend is slowing
 - Slight improvement in the ifo business climate index: 86.9 in October compared to 85.8 in September.
 - Companies rate the outlook better than the current situation.
 - Slowdown in the decline in industrial production, incoming orders and order backlogs.
 - Thanks to additional gas imports and reduced consumption, no serious slump is expected in 2023.



INDUS

ADJUSTED FORECAST FOR THE SEGMENTS

ENGINEERING & MATERIALS SEGMENTS PERFORM BETTER THAN EXPECTED

	Actual 2022	Forecast August 2023	Forecast November 2023
Engineering			
Sales	EUR 580.9 million	Slight rise in sales	Slight rise in sales
EBIT	EUR 47.4 million	Strong rise in income	Rise in income
EBIT margin	8.2%	9% to 11%	9% to 11%
Infrastructure			
Sales	EUR 586.0 million	Slight rise in sales	Sales unchanged
EBIT	EUR 51.3 million	Strong rise in income	Income unchanged
EBIT margin	8.8%	9% to 11%	8% to 10%
Materials			
Sales	EUR 636.8 million	Slight rise in sales	Sales unchanged
EBIT	EUR 49.9 million	Rise in income	Strong rise in income
EBIT margin	7.8%	7% to 9%	8% to 10%
INDUS Group			
Sales	EUR 1.8 billion	EUR 1.9 to 2.0 billion (lower end)	EUR 1.8 to 1.9 billion
EBIT	EUR 133.7 million	EUR 145-165 million	EUR 145-165 million
EBIT margin	7.4%	7.0% to 8.0% (upper end)	7.0% to 8.0% (upper end)
Free cash flow	EUR 101.5 million	> EUR 100 million	> EUR 100 million

INDUS

FORECAST 2023 (FOR CONTINUING OPERATIONS) - CONFIRMED

INCREASE IN EBIT EXPECTED FOR 2023

	GROUP	
	2022	Forecast 2023 (as of Nov. 2023)
Turnover (in EUR billion)	1.80	1.8-1.9
EBIT (in EUR million)	133.7	145-165
EBIT margin (in %)	7.4	7.0-8.0 (upper end)
Free cash flow (in EUR million)	101.5	> 100
Acquisitions	2	2
Investments in property, plant and equipment and intangible assets (in EUR million)	66.8	85-95
Greenhouse gas emissions (GHG-E Scope 1+2)* (in CO ₂ /million EUR GVA)	75.94	lower than 2022
Equity ratio (in %)	36.3	higher than 2022, approx. 38%
Net debt/EBITDA	2.3 years	approx. 2.5 years
Working capital (in EUR million)	496.7	equal

*Net emission intensity

[INDUS]

INDUS

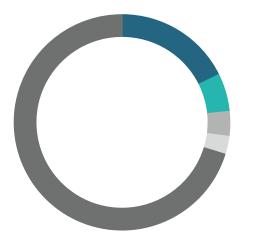
AGENDA

- 1 MAJOR EVENTS 9M 2023
- 2 INDUS' DNA
- **3 PARKOUR UPDATE**
- 4 INDUS IN FIGURES 9M 2023
- 5 OUTLOOK
- **6 SHAREHOLDER STRUCTURE**
- 7 APPENDIX

CURRENT SHAREHOLDER STRUCTURE

ANCHOR SHAREHOLDERS SUPPORT THE COMPANY'S LONG-TERM COURSE

SHAREHOLDER STRUCTURE OF INDUS HOLDING AG



- VERSICHERUNGSKAMMER BAYERN 17,7 %
- H. J. SELZER ET AL. 5,7 %
- WIRTGEN INVEST HOLDING 3,7 % EPINA 2,7 %
- STREUBESITZ* 70,2 %

* Deutsche Börse defines free float as all shares that are not held by major shareholders (holding at least 5% of the share capital). According to this definition, the free float is 76.6 %.

WKN/ISIN	620010/EN 000 620 010 8
Foundation/IPO	1986/1995
Financial year	1 Jan. to 31 Dec.
Share capital	EUR 69.9 million
Number of shares	26,895,559 unregistered bearer shares
Last capital increase	26 March 2021
Free float	approx. 70 %
Trading centres	XETRA, Düsseldorf, Frankfurt (Regulated Market)
	Tradegate Exchange, Berlin, Hamburg, Hanover, Munich, Stuttgart
Index	SDAX
Designated Sponsors	Hauck & Aufhäuser Lampe Privatbank AG, ICF BANK AG, ODDO BHF

INDUS

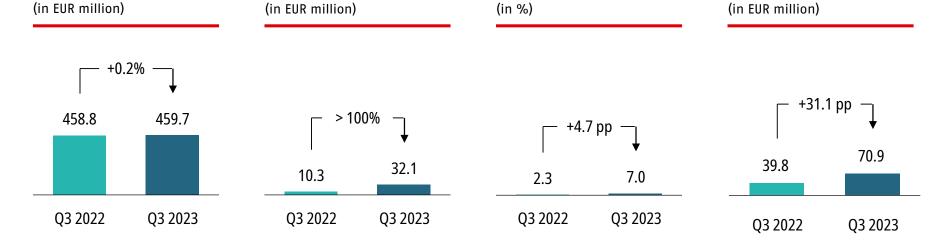
INDUS

AGENDA

- 1 MAJOR EVENTS 9M 2023
- 2 INDUS' DNA
- **3 PARKOUR UPDATE**
- 4 INDUS IN FIGURES 9M 2023
- 5 OUTLOOK
- **6 SHAREHOLDER STRUCTURE**
- 7 APPENDIX

SALES*

* from continuing operations



EBIT MARGIN*

INDUS IN FIGURES KEY FIGURES Q3 2023

EBIT*

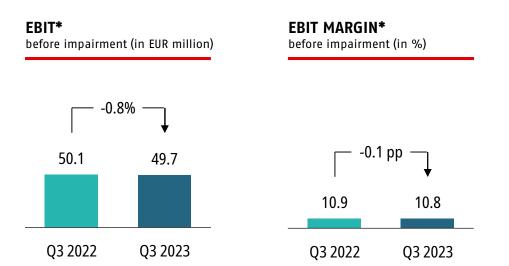
[INDUS]

FREE CASHFLOW*

EBIT BEFORE IMPAIRMENTS Q3 2023

KEY FIGURES Q3 2023

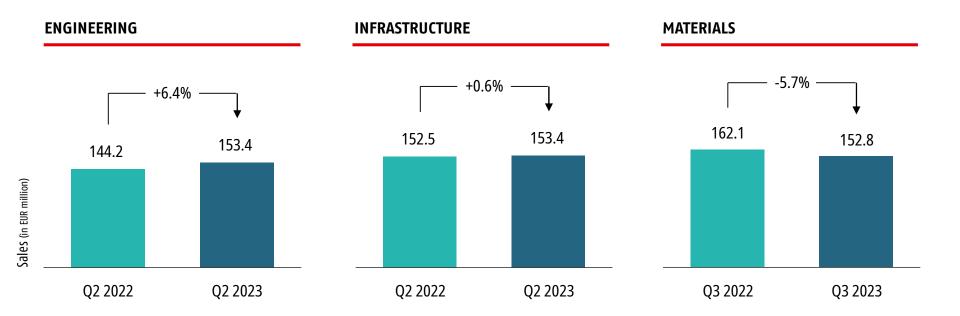
[INDUS]



REVENUE PER SEGMENT Q3 2023

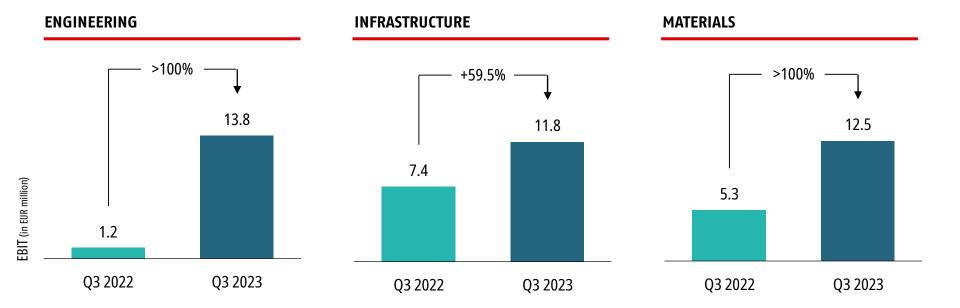
KEY FIGURES Q3 2023

INDUS



EBIT PER SEGMENT Q3 2023 SIGNIFICANTLY IMPROVED EBIT IN ALL SEGMENTS



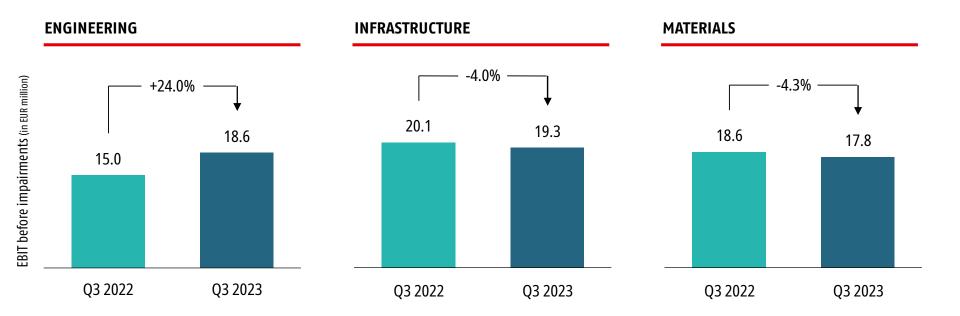


44

EBIT BEFORE IMPAIRMENTS PER SEGMENT Q3 2023



SIGNIFICANTLY IMPROVED EBIT BEFORE IMPAIRMENTS IN THE ENGINEERING SEGMENT



INDUS PORTFOLIO COMPANIES

ENGINEERING

COMPANIES	DESCRIPTION	LOCATIONS
> 255 <	Robotic hands and automation systems for manufacturers	Overath (DE), Plymouth (US)
	Specialist in logistics and materials flows	Bielefeld (DE), Delmenhorst (DE), Murrhardt (DE), Schmalkalden (DE)
eltherm 🧿	Energy technology company	Burbach (DE), Barcelona (ES), Burlington (CA), Calgary (CA), Casablanca (MA), Johannesburg (ZA), Mailand (IT), New Delhi (IN), Newbury (GB), Nur-Sultan (KAZ), Santiago de Chile (CL), Shanghai (CN), Singapur (SG)
GSR	Innovative valve technology for demanding industrial applications	Vlotho (DE)
	Special machines for packaging solutions made of cardboard and paperboard	Erkrath (DE), Cary, IL (US)
HELD SYSTEMS	Machines and systems for laser cutting and laser welding technology	Dietzenbach (DE)
HORNGROUP	Refueling technology and workshop solutions	Flensburg (DE), Gütersloh (DE), Humble (US), Mumbai (IN), Shanghai (CN), Sheffield (GB)
	Automation components and systems	Furtwangen in the Black Forest (DE)
	Measurement and testing technology for automotive and aerospace development	Baden-Baden (DE), Bangalore (IN), Bergkirchen (DE), Düsseldorf (DE), Eichstätt (DE), Schaffhausen (CH), Southfield (US)
	Full solutions for setting up the control room, control center and control station	Buxtehude (DE)
maraun	Inertgas glovebox systems for industry and research	Garching (DE), Dresden (DE), Mansfield (GB), Mérignac (FR), Seoul (KR), Shanghai (CN), Stratham (US)
international	Measurement and test systems for vibration testing and analysis	Hanover (DE), Farnham (GB), Montesson (FR), Peking (CN), Suzhou (CN), Verona/New Jersey (US), Xi´an (CN)
MBN	Sophisticated solutions for special machinery and plant technology	Ebersbach-Neugersdorf (DE), Birmingham (US), Changchun (CN)
	Metal and foreign body detection in production	Kirchberg im Wald (DE), Colmar (FR)
peiseler	High-precision NC rotary tables and NC rotary tilt tables for machine tools	Remscheid (DE), Morbach (DE), Grand Rapids (US), Taichung (TW)

INDUS PORTFOLIO COMPANIES

INFRASTRUCTURE

COMPANIES	DESCRIPTION	LOCATIONS
ancotech	Anchor and reinforcement technology	Dielsdorf (CH), Cologne (DE), Lauchhammer (DE), Rossens (CH)
/ Pioneering Your Comfort	Heating and air conditioning systems for vehicles	Mudau (DE), Grand Rapids (US), Ergene/Tekirdag (TR), Nuenen (NL), Weert (NL)
BETOMAX	Anchor and reinforcement technology	Neuss (DE), Halle (DE)
FS BF	Silicone and acrylic sealants	Reichshof/Hahn (DE), Korntal-Münchingen (DE)
hauff- technik	Sealing systems for cables and pipes	Hermaringen (DE), Chesterfield (UK), Dubai (AE), Oensingen (CH), Rosenberg (DE)
h heitz	Veneer edges and wrapping veneers	Melle (DE), Heath (US), Pusztaszabolcs (HU)
MIGUA	Expansion joint profiles for large projects	Wülfrath (DE), Dubai (AE)
OBUK	High quality entrance door panels	Oelde (DE), Chociwel (PL), Malacky (SK), Sittensen (DE)
	Air conditioners, warm air heating systems, inverter heat pumps, dehumidifiers	Lage (DE), Luvia (FIN)
SCHUSTER Klima Lüftung	Planning and construction of ventilation and air conditioning systems	Friedberg (DE)
tsin Turka Konst Antice Sinak	International construction of towers	Berlin (DE)
Wegender	Special civil engineering for planning and laying pipeline networks	Bad Königshofen im Grabfeld (DE)
WEII)1744	Powder coating of facade, ceiling and wall elements	Oberviechtach (DE)
FINITE	Full-range supplier for high-quality windows and doors	Rietberg-Mastholte (DE)

INDUS PORTFOLIO COMPANIES

MATERIALS

COMPANIES	DESCRIPTION	LOCATIONS
→BETEK	Carbide tools for road construction and mining, tunnelling and special civil engineering, agriculture, etc.	Aichhalden (DE), Charlotte (US), Taicang (CN)
	Innovative cold extruded parts, turned parts and screw plugs	Hillesheim (DE), Taicang (CN)
DESSAUER	Metal and sheet metal parts, components, control cabinets, machine cladding	Dessau-Roßlau (DE)
накама	Enclosures for medical technology systems and professional coffee machines	Bättwil (CH)
RUBSAMEN Betelfelerkesel et Buffarer et halk	Metal processing and forming technology	Bad Marienberg (DE), Eichenstruth (DE)
imeco.	Confectioning of nonwoven products for medicine, cosmetics, cleaning and care	Goldbach (DE), Elterlein (DE)
⇒SIMON	Sintered metal components	Aichhalden (DE)
mewesta	Hydraulic blocks and systems	Münsingen (DE)
mikrcp	Miniaturised high-precision optics	Wittenbach (CH), Kać (SRB), Sauerlach (DE)
ofa <mark>ba⊤berg</mark>	Compression stockings, bandages and orthoses made to measure	Bamberg (DE), Glauchau (DE), Maastricht (NL), Salzburg (AT), Waldenbuch (DE)
<i>⊐lanetrolL</i>	Drive technology, stirring technology, plant engineering	Munderkingen (DE)
Raduse	Individual solutions for surgical draping systems, surgical gowns, textile surgical consumables	Ascheberg-Herbern (DE), Cisnadie (RO), Douar Takad/Sidi-Bibi (MA)
Rolko	Production and trade of wheels, castors, tyres, accessories for rehabilitation	Borgholzhausen (DE), Bloomfield (US), Houten (NL), Silkeborg (DK), Zhangzhou (CN)
	Stainless steel blasting media for surface treatment	Hattingen (DE), Brantford (CA), Bruneck (IT)



In case of any questions, do not hesitate to contact us!

Dafne Sanac Investor Relations

- Tel: +49 (0) 2204-4000-32
- E-Mail: investor.relations@indus.de

Nina Wolf Corporate Communications Tel: +49 (0) 2204-4000-73 E-Mail: presse@indus.de

INDUS HOLDING AG DISCLAIMER

This presentation was prepared by INDUS Holding AG (herein INDUS) and is intended for information purposes only. It constitutes neither an offer nor a solicitation to buy or sell securities and cannot be deemed a sufficient or suitable basis for making any decision. All information in this presentation has been prepared to the best of our knowledge and understanding. Nevertheless, INDUS does not assume any liability whatsoever relating to the use of this document or its content or in any other connection with this document. Furthermore, INDUS does not assume any responsibility or guarantee for the information or opinions contained therein being accurate, up to date and complete. The reproduction, distribution or copying of this document or parts of this document is not permitted without the written consent of INDUS.

This presentation may contain forward-looking statements. These statements are based on the estimates and forecasts of the INDUS Board of Management at the time of publication and the information available to them at the current time. The forward-looking statements are not to be considered a guarantee of future developments and results of INDUS mentioned therein. Rather, these depend on numerous factors. They contain various risks and uncertainties and are based on assumptions that may not prove to be accurate. INDUS does not assume any obligation beyond the legal requirements to update the forward-looking statements contained in this presentation.