

PRELIMINARY FIGURES FOR FINANCIAL YEAR 2021

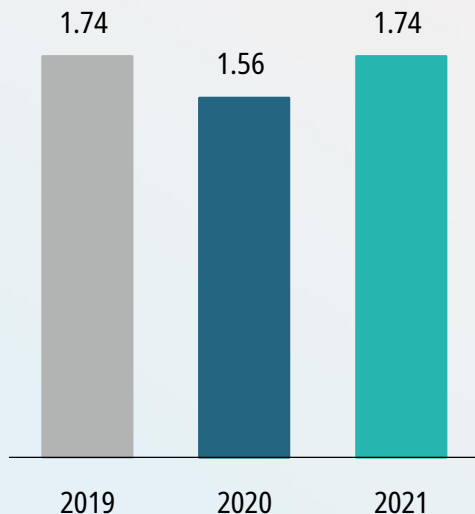
Bergisch Gladbach, February 23, 2022

PRELIMINARY FIGURES FOR FY 2021* AT PRE-CRISIS LEVEL IN 2019

[INDUS]

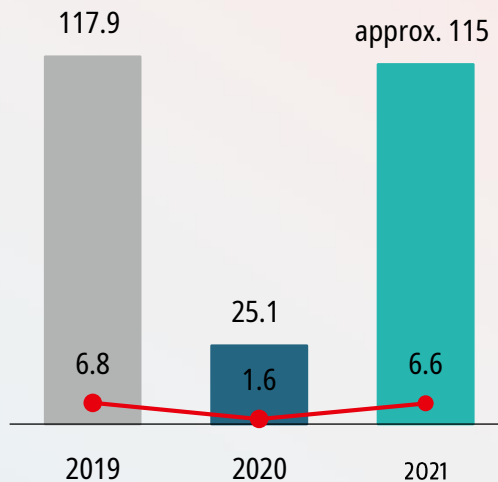
SALES AND EBIT FORECAST MET

Sales
(in EUR billion)



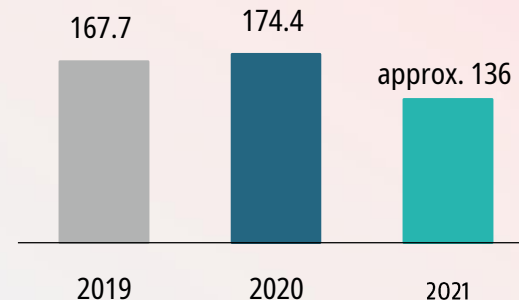
2020-2021
+11.5% yoy

EBIT and EBIT margin
(in EUR million and %)



2020-2021
>100%

Cash flow from operating activities
(in EUR million)



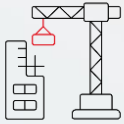
2020-2021
-22% yoy

* Unaudited and preliminary

THREE OF FIVE SEGMENTS BEAT EXPECTATIONS

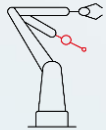
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FY 2021 STRONG YEAR-END PERFORMANCE



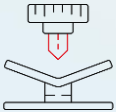
CONSTRUCTION/ INFRASTRUCTURE

- Good sector momentum continued over the full year – no negative coronavirus effect visible
- Surprisingly good sales at year-end compared with usual seasonality
- Material price increases can be passed on by significantly adjusting sales prices
- Construction segment remains a growth driver in the INDUS portfolio



ENGINEERING

- Operating performance stabilized year on year despite supply chain disruptions
- Solid development of order volumes for 2022
- Price increases can be passed on to customers for new projects
- Positive development in EBIT margin



METALS TECHNOLOGY

- Closure of BACHER is complete
- Sustained sales recovery compared with previous year, despite portfolio divestment
- Partial protection from sharp increases in material prices possible so far through targeted stockpiling
- Tangible improvement in profitability thanks to completion of INTERIM SPRINT

GOOD START TO 2022: OPERATING PERFORMANCE RETURNING TO NORMAL

FY 2021 SALES AND EBIT FORECAST MET

[INDUS]

AS OF JANUARY 26, 2022

SEGMENTS	GROUP		CONSTRUCTION/ INFRASTRUCTURE		AUTOMOTIVE TECHNOLOGY		ENGINEERING		MEDICAL ENGINEERING/LIFE SCIENCE		METALS TECHNOLOGY	
	2020	PLAN	2020	PLAN	2020	PLAN	2020	PLAN	2020	PLAN	2020	PLAN
Group sales (in EUR billion), segment sales (in EUR million)	1.56	1.75 up to 1.78	384.0	Steep rise	269.2	Slight rise	370	Steep rise	142.1	Slight rise	393.6	Slight rise
EBIT (in EUR million)	25.1	110 to 110	64.5	Slight rise	-87.8	Steep rise	31.4	Steep rise	10.2	Slight rise	14.4	Steep rise
EBIT margin (in %)	1.6	5.5 to 6.5	16.8	13 to 15	-32.6	Negative	8.5	8 to 10	7.2	7 to 9	3.7	7 to 9
Acquisitions	1	> 2										
Investments in property, plant, and equipment, and intangible assets (in EUR million)	52.5	85 to 90										
Equity ratio (in %)	39.1	< 40										
Net debt/ EBITDA (years)	3.3	< 3										
Working capital (in EUR million)	410.5	Above previous year										

OUR SEVEN-POINT TARGET FOR 2025 ...

[INDUS]

TARGETS FOR SALES AND EBIT MARGIN IN 2025 ARE STILL THE LODESTONE IN A VOLATILE MARKET ENVIRONMENT

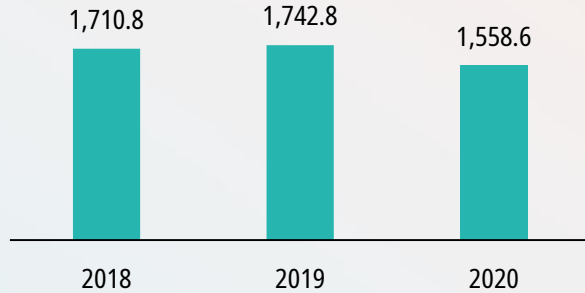
- 1 **55 to 60 portfolio companies** with sales significantly over EUR 2 billion.
- 2 **EBIT** target margin of 10% once again reliably achieved.
- 3 **Growth industries** clearly represented in the portfolio.
- 4 **Innovation** established as growth driver in the portfolio companies.
- 5 **Digitalization:** Our companies have mastered the shift to the "Tech Generation."
- 6 **Operational excellence** implemented in the portfolio companies' value-adding core processes.
- 7 **Internationalization** successfully continued by the portfolio companies.

FINANCIAL PERFORMANCE

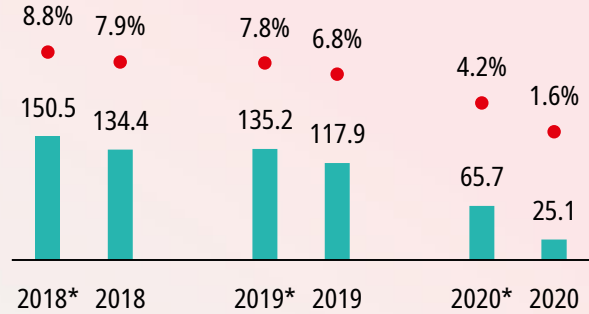
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BUSINESS PERFORMANCE IN PAST THREE YEARS

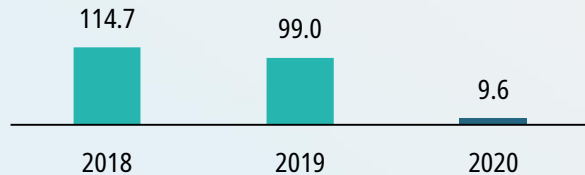
SALES



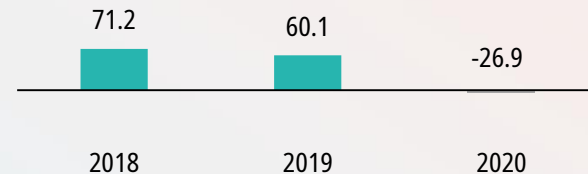
EBIT AND EBIT MARGIN



EARNINGS BEFORE TAXES



EARNINGS AFTER TAXES



(in EUR million)

* without impairment

INDUS REMAINS A DIVIDEND SHARE

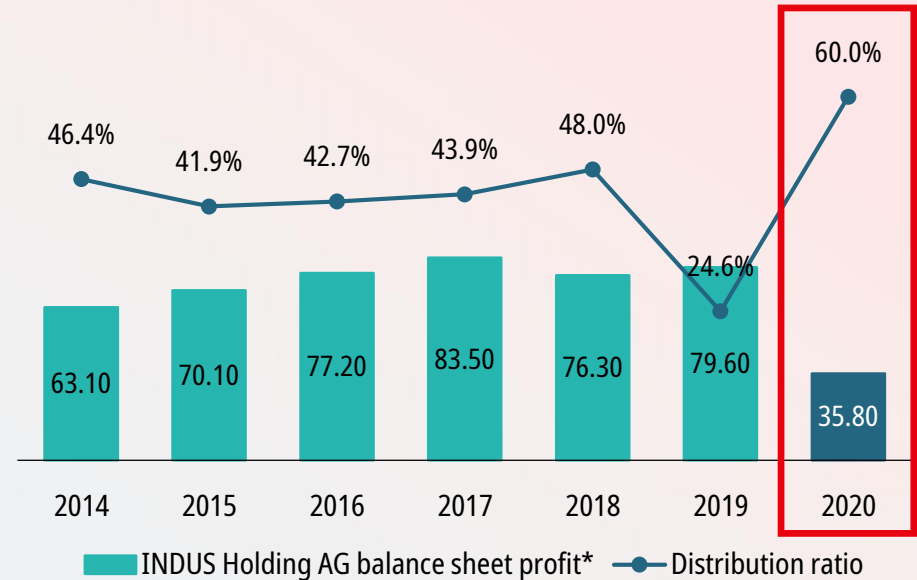
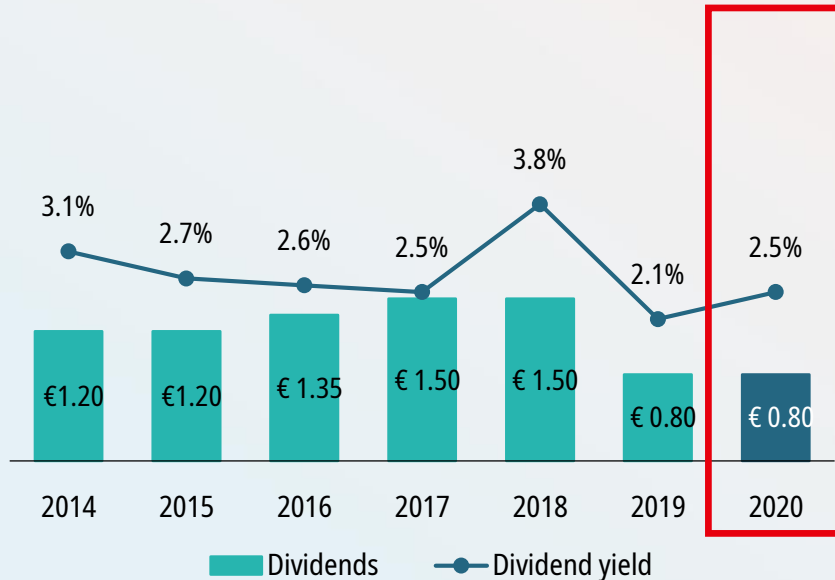
[INDUS]

DIVIDEND POLICY AND DIVIDEND HISTORY FOR INDUS HOLDING AG

Regular participation of shareholders in business success

At least 50% of profits retained to strengthen the company

Up to 50% of profits will be distributed



* Balance sheet profit in EUR million

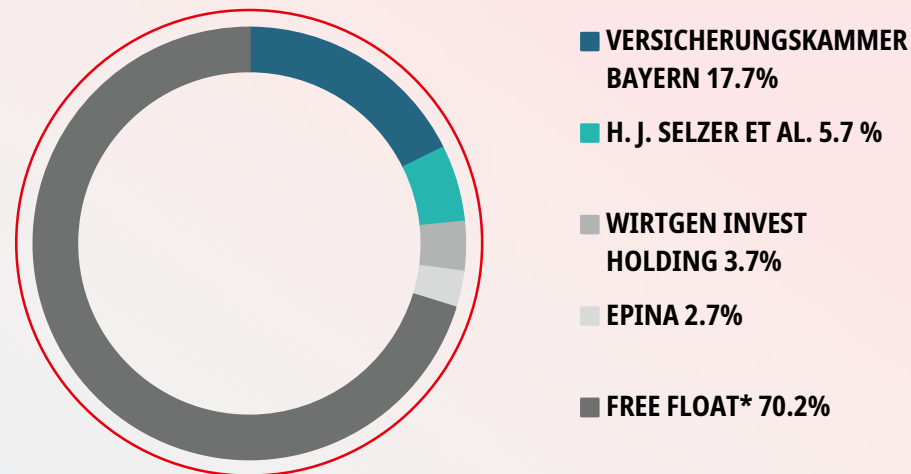
CURRENT SHAREHOLDER STRUCTURE

[INDUS]

ANCHOR SHAREHOLDERS SUPPORT THE LONG-TERM CORPORATE STRATEGY

WKN/ISIN	620010/DE 000 620 010 8
Foundation/IPO	1986/1995
Financial year	Jan. 1 – Dec. 31
Share capital	EUR 69.9 million
Number of shares	26,895,559 no-par bearer shares
Last capital increase	March 26, 2021
Free float	Around 70%
Stock exchanges	XETRA, Düsseldorf, Frankfurt (regulated market) Tradegate Exchange, Berlin, Hamburg, Hanover, Munich, Stuttgart
Index	SDAX
Designated sponsors	Hauck & Aufhäuser, ICF BANK, ODDO BHF

SHAREHOLDER STRUCTURE OF INDUS HOLDING AG AS OF APRIL 1, 2021



* The German Stock Exchange defines free float as all shares not held by major shareholders (share of share capital of at least 5%). According to this definition, free float amounts to 76.6%.

Following entry of the capital increase in the commercial register on March 26, 2021, the total number of voting rights now amounts to 26,895,559 shares.

CONTACT

INVESTOR RELATIONS

Do you have any questions or would you like to speak to us personally?

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